

What is TeamViewer?

Launched in 2005, TeamViewer operates a leading global connectivity platform designed to connect any device on any operating system, enabling users of all customer segments to address a large variety of use cases ranging from remote support of customers and employees, remote monitoring, management and control of distributed technology or complex machinery and equipment to augmented reality supported workflows.

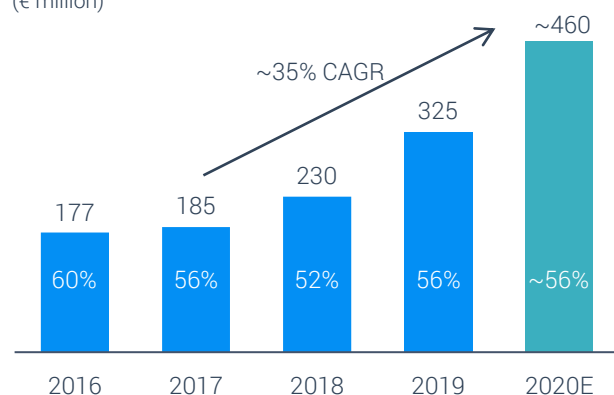
We enable our customers to unlock significant economic value by increasing process efficiency, reducing or replacing onsite presence and manual intervention, improving product and service quality and promoting connectivity and collaboration. We simplify technology and facilitate tailored consumption of our products and solutions helping all types of businesses enhance their competitiveness in a fast-paced environment.

In addition to providing leading connectivity, IoT and workflow solutions to more than 500 thousand subscribers we offer private, non-commercial users TeamViewer for free.

Investment Highlights

- High growth underpinned by secular megatrends and expanding total addressable market
- 100% subscription-based model with high billings visibility and net retention rate above 100%
- High profitability and scalable cost structure due to a differentiated go-to-market model, a modular technology stack and customer centric innovation
- Growing enterprise business with diverse customer base and broad use case applications

Billings & Adj. EBITDA Margin Development (€ million)



Security

Our holistic approach encompasses infrastructure, account access as well as product and data security. Every day this is implemented by a 24/7 Security Operations Centre as well as state-of-the-art security features such as two-factor authentication and full end-to-end encryption. User data is processed in compliance with the EU General Data Protection Regulation (GDPR). More information at www.teamviewer.com/en/trust-center/security/

Key Figures

€ million	9M 20	9M 19	FY 19	FY 18
Billings	332.1	224.3	324.9	229.8
Adj. EBITDA	189.3	119.6	182.1	120.6
Adj. EBITDA Margin	57%	53%	56%	52%
Revenue (IFRS)	334.6	283.3	390.2	258.2
Operating Profit (IFRS)	125.7	108.3	153.0	107.1
Levered Free Cash Flow	109.4	45.2	77.0	55.7
Subscribers (thousand)	567	432	463	271
Employees (FTE)	1,213	772	841	652

FY 2020 Financial Update (11 January 2021)

€ million	Financial Update FY 20	Guidance
Total Billings	around 460	-
Billings (excl. Ubimax)	around 456	450 - 455
Adj. EBITDA	around 56%	around 56%
Revenue* (IFRS)	-	at least 450
Capital Expenditure	-	25 - 30

*Excluding Ubimax

Relative Share Price Performance (last 12 months)



Stock Data

Stock Exchange	Frankfurt (Prime Standard)
Ticker	TMV
ISIN	DE000A2YN900
WKN	A2YN90
Number of Shares	201,070,931
Free Float	72%
52-week High / Low (Xetra)	€54.86 / €24.81
1-year Shareholder Return	37%
Market Capitalization	€8.7 billion

Data as of 31 December 20

Financial Calendar

Q4 / FY 2020 Preliminary Results	9 February 21
Annual Report 2020	25 March 21
Q1 2021 Results	4 May 21

More Information

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